

Floor Covering Media

Your Gateway to the Floor Covering Industry

Why Jermaine Ponder?

Jermaine Ponder

Sales Representative

Don Bailey Flooring

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Fort Lauderdale, Florida

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[**Jermaine Ponder of Don Bailey Flooring**](#)

Ask around about how my customers feel about the services I provide from sale to install. When you speak with them, they are likely to impart that I pride myself on taking good care of my customers, one of the reasons they trust I will do everything in my power to get the best deal -for them- on a brand new floor.

In the market for flooring? Cannot afford to pay retail prices? Look no further! Work with a someone service oriented who looks out for your best interests.

Like doing business with someone who is down to earth? Let me help you when you are in the market for a new floor for your home or your business. Some of my customers that need flooring for their home happen to be business owners who are pleasantly suprised to learn my years of experience in the business includes residential flooring and (light) commerical flooring.

For the most part, my customers are apartment dwellers, homeowners and small business owners; all of whom have a particular something in common: they need one type of flooring or another. We all have our hobbies and when it comes to flooring, I know something about the subject and am interested in sharing my experience with those who can benefit from the kind of guidance and support they should expect from a professional sales representative.

Allow me to help you, as you decide on a brand and style that is a match to your particular tastes.

If you try to avoid working with sales representatives who feel as though their job is completed after a sale is made, look forward to working with someone who is there for customers working overtime following the sale during the install and even after the job is done.

A happy customer is the most important part of my job. Let me prove my value by helping you find the flooring you are looking for at a price you can afford.

I look forward to seeing you in the showroom. After you decide on a brand and type of flooring suitable for your project, I look forward to seeing you at your home or at the jobsite, as our experienced, attentive installers complete the project to your satisfaction.

Beforehand, ask for the names of some people in your local area who have previously done business with me - some you may even know personally - and learn about their experiences before choosing your sales representative.

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